

Epoch Concepts' founding more than 15 years ago marked the beginning of a new type of technology reseller, one offering more than just passthrough reseller services.

Today, Epoch Concepts embodies that initial spark of change by providing its commercial, federal, and integrator customers a full suite of capabilities that move the traditional VAR relationship to the level of trusted advisor and solutions provider.

To reach the optimal solution for our customers, we focus on three core capabilities:



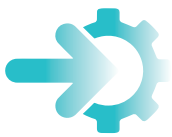
Solutions

We hire only the best technologists and work with a partner network of more than 100 technology vendors. Together, we have the external resources and the internal expertise to connect the dots and create dynamic, cost-effective, multi-product solutions that help you excel.



Services

- Project discovery and definition
- Workflow and needs prioritization
- Market research
- External vendor liaison
- Secure supply chain
- Onsite implementation



Integrations

From asset tagging and burn-in testing, to full onsite implementation and integration, we deliver a seamless transition for your new solution. And when you're ready to grow, we're there with you, ready to support your next challenge.

Capabilities

Enterprise IT Infrastructure

Application Infrastructure
Archiving
Backup and Recovery
Converged / Hyper-Converged Infrastructure
Desktop Consolidation
Disaster Recovery
eDiscovery
On-Prem, Cloud and Hybrid
Server Consolidation
Storage Consolidation
Virtualization

Integration Services

"As a Service" Model Implementation
Commercial Off-the-Shelf Product Sourcing
Consolidated & Custom Part Numbers
Secure Supply Chain
Secure Warehousing
Software Installation, Burn-in, and Testing

Networking and Cyber Security

Application Security
Behavioral Analytics
Cloud Computing
Cloud Networking
Data Loss and Prevention
DevSecOps
Framework Risk Management
Identity and Key Management
Internet of Things (IoT)
Mobile and Wireless Risk Management
Threat Intelligence
Threat Lifecycle Management
Zero Trust

Certifications

Cybersecurity Maturity Model Certification (CMMC)
ISO 9001:2015
NIST SP 800-171
Open Trusted Technology Provider Standard (O-TTPS)
Service Disabled Veteran Owned Small Business (SDVOSB)



Enterprise IT Infrastructure

Partial List

AWS	Morpheus Data
BKM	NetApp
Brandes Associates	Netscout Systems Inc
Citrix	Nutanix
Cloudera	OpenText Inc.
Cohesity	Penguin
Commvault	Pure Storage
Dell Technologies	Qlik
DTECH Labs	Rackspace
Hashicorp	Red Hat
Hidataics	Rubrik
Hitachi	South Bay
HPE	Spectra Logic
IBM	Veeam Software
Infinidat	Violin Systems
Intel	VMware
Microsoft	

Networking & Cyber Security

Partial List

Aruba	McAfee Security
BeyondTrust	Menlo Security
Cisco	Owl Cyber Defense
CommScope	Palo Alto Networks
Elastic	Proofpoint
Extreme Networks	Rapid7
F5 Networks	RedSeal Networks
FireEye Inc.	Riverbed Technologies
Forcepoint	RSA
Forescout	Sealing Technologies
Fortinet	SolarWinds
Fuse	Splunk
Gigamon	Symantec
Imperva	Thales e-Security
Infiniti Electro-Optics	Thycotic
Juniper Networks	Verodin
LogRhythm	

To see our full list of trusted vendors, please visit us at www.epochconcepts.com/partners/

